

Message Text

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PAGE 01 MILAN 00383 261527Z

62
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 057659

R 261440Z FEB 75
FM AMCONSUL MILAN
TO USDOC WASHDC
INFO AMEMBASSY ROME
SECSTATE WASHDC 3938

UNCLAS MILAN 0383

USDOC

E.O. 11652: N/A
TAGS: BEXP IT
SUBJECT: PRIVATE TRADE OPPORTUNITY

FROM MILAN TRADE CENTER

1. 475/04/P0048
2. 022175
3. P.FROST
4. 475 ITALY
5. IM
6A. CABLE--
6B. LUCIANO LUCIANI, MANAGING DIRECTOR
6C. ALDERS S.P.A.

RIVA A. CADAMOSTA 6, TRIESTE (ITALY)
7. CABLE: NA; TELEX 46374; TEL. 040-820290
8. --
9. 101 9A. DIRECT SALE TO END USER
10 DESCRIPTION
3621255-0010 ALTERNATING CURRENT GENERATORS 15.1-50 KW.
3621259-0020 ALTERNATING CURRENT GENERATORS OVER 400 KW.
WIND OPERATED LOW POWERED GENERATORS FOR USE IN CHEMICAL PROC-
ESSES. ESTIMATED TOTAL VALUE DOLLARS THIRTY THOUSAND. PAYMENT
AGAINST DOCUMENTS. EQUIPMENT TO BE RENDERED CIF TRIESTE.
DELIVERY ASAP.
ALDER IS A SMALL MANUFACTURER AND EXPORTER OF CHEMICAL PRODUCTS,
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ESTABLISHED IN 1963. EMPLOYS 27. CIRCULATING CAPITAL ABOUT 150

THOUSAND DOLLARS. ANNUAL TURNOVER IS ABOUT 1.5 MILLION DOLLARS.
FIRM IS FAVORABLY RATED BY LOCAL BANKS. ALDER CAN BE CONSIDERED
A GOOD BUSINESS CONTACT FOR U.S. FIRMS USING NORMAL TRADE
PRECAUTIONS.FINA

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NNN

Message Attributes

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Disposition Event:
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Disposition Remarks:
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